



Working with the EBRD: Consultant Opportunities at the European Bank for Reconstruction and Development

**26 September 2012
Central European Initiative Headquarters
via Genova 9, Trieste, Italy**

The European Bank for Reconstruction and Development (EBRD), the Office for the CEI Fund at the EBRD, and the Association of Italian Engineering, Architectural and Technical Economic Consulting Organisations (OICE) organise a full day workshop on opportunities for consultants to work with the EBRD and its clients. The workshop is organised in cooperation with the Italian Ministry of Foreign Affairs and is developed within the agreement between OICE and the Italian Ministry of Economic Development. The workshop will take place at the premises of the Central European Initiative (CEI) in Trieste, Italy, on the 26th of September 2012.

The EBRD places special emphasis on capacity building in its countries of operations, but also in the business community of all its stakeholders. Public procurement occupies a central place within the Banks' core objectives of fostering efficient use of public funds, contributing to institutional strengthening, corporate governance and internal capacity building.

In this context, representatives of the EBRD will use this workshop to present the HOWs, DOs and DON'Ts of obtaining consultancy work with the Bank and its clients.

Consultants (firms and individuals) from Italy and from other CEI member states will have the opportunity to gain knowledge about: the EBRD's Procurement Policies and Rules (PP&R) for consultancy assignments, the identification of EBRD opportunities for consultants and the successful strategies for applications and winning contracts. The workshop will be focused on the following sectors: transport, municipal & environmental infrastructure, power and energy, financial institutions, and SME support.

The event will be also an opportunity for networking with other players in the market. Moreover, the workshop will feature presentations of the CEI Fund at the EBRD and related opportunities in the broader context of the Bank's operations.

The official language of the workshop will be English (simultaneous interpretation will not be provided).

Participation is free of charge. Please return the registration form before **7 September 2012** to internazionale@oice.it. Please note that the number of participants is limited to 40.

For further information please contact Mr. Francesco Fiermonte: internazionale@oice.it



European Bank
for Reconstruction and Development

The European Bank for Reconstruction and Development (EBRD) is the largest single investor in 29 countries from central Europe to central Asia. The Bank's investments also mobilise significant foreign direct investment into its countries of operations. It invests mainly in private enterprises, usually together with commercial partners. It provides project financing for the financial sector and the real economy, both new ventures and investments in existing companies. It also works with publicly-owned companies to support privatisation, the restructuring of state-owned firms and improvement of municipal services. In 2011 the Bank began laying the foundations for the expansion of its operations to the southern and eastern Mediterranean (SEMED) region.

The EBRD is owned by 63 countries and two intergovernmental institutions (the European Union and the European Investment Bank). It maintains a close political dialogue with governments, authorities and representatives of civil society to promote its goals. It also works in cooperation with international organisations such as the OECD, the IMF, the World Bank and UN specialised agencies.



Office for the CEI Fund at the EBRD

The Central European Initiative (CEI) is a regional forum for cooperation and consultation which promotes collaboration at political, economic and cultural level in central and eastern Europe. Founded in 1989, the CEI now counts 18 member states. In 1992 Italy signed an Agreement with the European Bank for Reconstruction and Development (EBRD) on the establishment of a CEI Fund at the EBRD "to assist the Bank's countries of operation in central and eastern Europe in their economic and social transformation process." The Office for the CEI Fund at the EBRD manages the Fund and carries out activities of pre-investment and capacity building for the identification, promotion and appraisal of projects in the CEI region, as well as activities related to project implementation. The Fund, towards which the Italian Government has solely made a total contribution of €36.5 million, mainly provides grant-type assistance for specific components of Technical Cooperation (TC) projects and it co-finances projects in the framework of the CEI Know-How Exchange Programme (KEP).



Association of Italian Engineering, Architectural
and Technical-Economic Consulting Organizations



OICE is an employers' Association, belonging to Confindustria (the Confederation of Italian Industry), which represents Italian engineering, architectural and technical economic consulting organizations. Founded in 1965, owing to the constant increase in the number of its members, OICE now unites all the major Italian engineering companies and most of the best qualified small and medium firms in the sector. OICE operates in 4 major areas: representing and safeguarding category interests, promoting the culture of organized engineering, providing services for members and promoting internationalization of Italian Engineering. In 2004 OICE signed with the Italian Ministry of Economic Development an agreement to promote and sustain Italian engineering on foreign strategic markets.